



Sayı : E-34221550-720-2764

Tarih: 15.03.2022

Konu : Zimbabve 62. Uluslararası Ticaret Fuarı

**TÜM ODA VE BORSALARA  
(Genel Sekreterlik)**

İlgi : Ticaret Bakanlıđının 07.03.2022 tarihli ve 72502432 sayılı yazısı.

İlgide kayıtlı yazıda, Zimbabve'nin Ankara Büyükelçiliđi'nin yazısına atfen, 62'nci Zimbabve Uluslararası Ticaret Fuarı'nın 26-30 Nisan 2022 tarihlerinde Zimbabve'de düzenlenmesinin öngörüldüğü bildirilmektedir.

Bahse konu yazı ekinde iletilen; Türk Firmalarını muhatap davet mektubu, başvuru formu ve söz konusu fuara ilişkin broşür ekte sunulmaktadır.

Bilgilerinizi ve ilgili üyelerinize duyurulması hususunda geređini rica ederim.

Saygılarımla,

*e-imza*

Ali Emre YURDAKUL  
Genel Sekreter Yardımcısı

EK:

- 1- Davet Mektubu (2 sayfa)
- 2- Broşür (8 sayfa)
- 3- Başvuru Formu (2 sayfa)





7 February 2022

**H.E Mr Alfred Mutiwazuka**

The Ambassador

Embassy of the Republic of Zimbabwe

39 Filistin Caddesi

Cankaya, Ankara

**Turkey**

Your Excellency,

**Official Invitation to Participate in the 62<sup>nd</sup> Edition of the Zimbabwe International Trade Fair  
26-30 April 2022**

On behalf of the ZITF Company, I have the pleasure of extending this formal invitation to your embassy to canvass participation of Turkish companies in the 2022 edition of the Zimbabwe International Trade Fair (ZITF) scheduled for 26-30 April.

ZITF 2022 will be the 62<sup>nd</sup> edition of the multi-sectoral trade showcase. The exhibition is being held at a time when the world is gradually experiencing an economic rebound post the devastation wrought by COVID-19. Disruptions over the last two years exposed fissures in local and international supply chains thereby highlighting the need for organisations and economies to understand their supply chains extensively and in broader dimensions. Running under the theme “**Rethink, Reimagine, Reinvent Value Chains for Economic Development**,” the trade show rallies participants to become future disruptors who are able to craft and implement strategies for agility, adaptability and resilience as the environment and needs of our economies change. This theme positions ZITF 2022 as the ideal platform to drive “next” normal thinking as well as focus on the structural transformation required for supply chain optimization. By coming together at the trade showcase, various economic players can reinforce existing value chains and create more flexible, agile and resilient ones. In addition to offering unparalleled opportunities for the international community to interact with Zimbabwean brands, products, services and business people, the show will be an opportunity to buttress the success of the previous edition and reaffirm the exhibition’s positioning as the premier platform for business exchange.

**EVENT DETAILS**

The first three days (26-28 April) of the show are reserved specifically for business-to-business interaction thereby providing a networking platform for suppliers and visitors to conclude business deals at the highest decision-maker level. The show will be open to the general public from 29-30 April.

Venue: Zimbabwe International Exhibition Centre, Bulawayo  
Dates: 26-30 April 2022 (5 days)  
Format: Live event with hybrid (on-site + virtual) formats for concurrent conferences.  
Concurrent Events: International Business Conference – 27 April  
Charity Golf Challenge – 23 July  
Connect Africa Symposium  
Diplomats Forum  
Official Opening Ceremony – 22 July (*strictly by invitation*)

2/...

Four sector-specific exhibitions will run alongside ZITF 2022, namely

- **A'sambeni Africa Business Tourism Expo**- MICE (meetings, incentive travel, conferences and exhibitions) tourism exhibition
- **PakPrint** - packaging, publishing and printing exhibition
- **Scholastica** - education, careers and training exhibition, workshops and presentations
- **Ultim8 Home** - home improvement and renovations exhibition

#### **EXHIBITION PARTICIPATION COSTS**

In order to assist potential exhibitors, buyers and delegates in planning participation in ZITF 2022, attached are the following:

- ZITF 2022 Brochure
- ZITF 2022 Booking Form
- 2022 Exhibition Calendar

The booking form indicates the product groupings that will be housed in each hall to assist exhibitors in choosing the most appropriate area in the exhibition centre for their exhibit.

We are in the process of allocating stands for the exhibition on a first-come, first-served basis and we would invite them to secure their booking as soon as possible. The ZITF Marketing and Sales teams are at their service and will be pleased to facilitate this as well as to respond to any questions they may have.

#### **BUSINESS DELEGATIONS**

In addition to an exhibition from that country, we would also welcome a business delegation of buyers, financiers and investors to visit the show to see our local industry and possible investment opportunities all under one roof. Please keep us informed about the businesspersons intending to participate, in order for us to make the necessary arrangements for them to enjoy their visit to Zimbabwe.

We look forward to welcoming you to Bulawayo and to ZITF 2022.

Yours faithfully,

**ZIMBABWE INTERNATIONAL TRADE FAIR COMPANY**

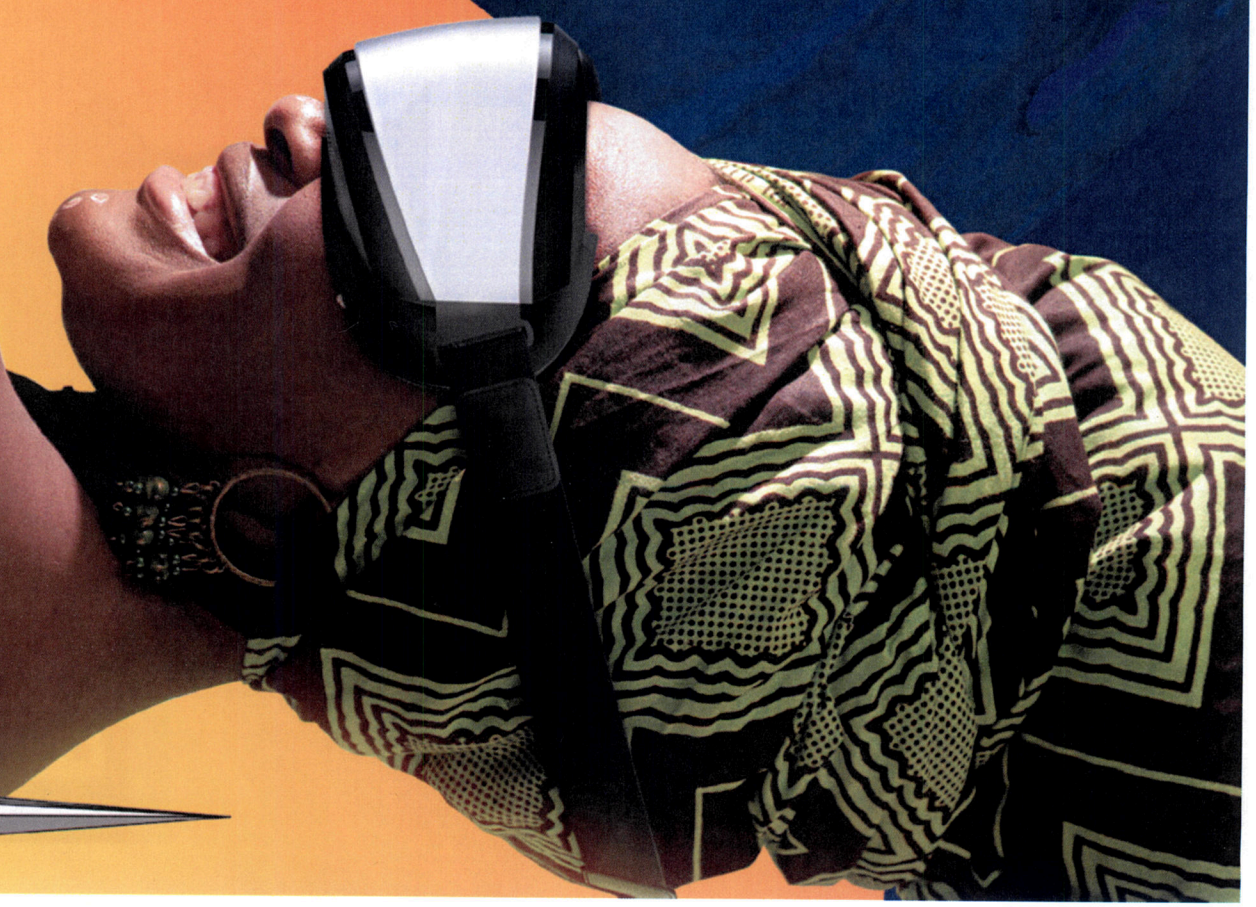


**DR NICHOLAS NDEBELE**  
**CHIEF EXECUTIVE OFFICER**



**ZITF** APRIL 26-30  
**2022**  
Business days April 26-28

RESTHINK,  
REIMAGINE,  
REINVENT  
VALUE CHAINS FOR ECONOMIC  
DEVELOPMENT



ZIMBABWE INTERNATIONAL EXHIBITION CENTRE (ZIEC)

ZITF  
BULAWAYO  
WWW.ZITF.CO.ZW



**ZITF** APRIL 26-30  
**2022**  
Business days April 26-28

# RETHINK, REIMAGINE, REINVENT

## VALUE CHAINS FOR ECONOMIC DEVELOPMENT

The global COVID 19 pandemic has provoked widespread dialogue about the kind of future the world should look forward to after the crisis. Many of the changes wrought by the pandemic are transient while a significant number will form the basis of our "next normal." However, what is undisputed is that the crisis marks a critical juncture that could lead to decisive changes in the world's trajectory. In particular, it can open the door to new, more sustainable ways of producing and working as well as to a rethinking of how and where we want to live.

### ZITF: A Constant in an Uncertain World

Six decades into its existence, the Zimbabwe International Trade Fair remains the country's leading trade & investment platform and premier networking event, connecting Zimbabwean businesses to the region and beyond. Following the safe and successful hosting of the 2021 show (the first international trade show to be held within the region in the midst of COVID 19 pandemic); the fast paced and dynamic trade show returns to its usual calendar placement. The event theme **Rethink, Reimagine, Reinvent, Value Chains for Economic Development** rallies participants to adaptability and resilience by highlighting the need to be able to identify future disruptors, craft and implement change strategies as well as inculcate the agility to adapt the game plan as the environment and needs of our businesses/economies change.

During the last two years, supply chains, which lacked global resilience, broke down in the face of multi-country lockdowns. The disruptions highlighted the need for organisations to understand their supply chains extensively and in broader dimensions. The ZITF 2022 theme locates the event as the ideal platform to focus on the structural transformation required for supply chain optimization. By coming together at the trade showcase, various economic players can strengthen existing value chains and create newer, more resilient ones.

*Join other game-changers and create organisations and economies which can not just survive future disruptions but also thrive.*

**"Never let a good crisis go to waste." ~ Winston Churchill**

**BOOK  
YOUR STAND  
NOW**



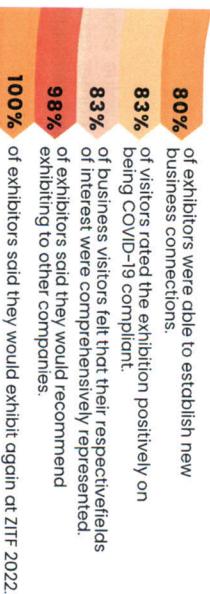


# WHY TAKE PART?

Ready to reinvent the future of your business? Then take part in #ZITF2022 to enjoy the following:

- Vetting the local and international competition in order to pivot according to emerging global market trends.
- Assessing market risk for new products and services while learning innovative ways to mitigate supply chain and market risks.
- Leveraging the networking opportunities to build strategic and sustainable trade, investment and marketing partnerships.
- Utilising knowledge-sharing opportunities to understand the innovations and technological advancements needed to penetrate the global market.
- Exploring opportunities for brand visibility and recognition by multi-sectoral exhibitors and business visitors in one location.

## ZITF 2021 Facts and Figures



465 local and international exhibitors occupied 42,223 square metres of exhibition space. Angola, China, DRC, Indonesia, Kenya, Malawi, Mauritius, South Africa and Zimbabwe were represented in the exhibitor and visitor pool.

# HOW TO VISIT THE EXPO

To enjoy FREE entry during business days:



Produce a completed Business Invitation Ticket which is available from the Marketing and PR Department at the ZITF Offices or from a participating exhibitor.

Opening Times: 9am – 5pm  
Contact: [marketing@zitf.co.zw](mailto:marketing@zitf.co.zw)

### DOWNLOAD the ZITF MOBILE APP and enjoy the following:

- Scheduling meetings with buyers and suppliers
- Access to exhibitor lists with stand location and company profiles
- Previews of conference information, programmes and speakers
- Capturing sales leads for your business

### FOLLOW these simple steps:

- Register on [www.zitf.co.zw](http://www.zitf.co.zw) to get the log-in details.
- Download and install the ZITF 2022 App from Google Play Store or Apple Store
- Log-in using the email address you registered with.





# MORE THAN ONE SHOW

With the aim of strengthening value chains for economic development, the ZITF 2022 experience will be complemented by a variety of activities and events to provide participants with additional networking platforms. These include the following industry-specific expos:



26 - 30 April 2022

**Scholastica** is Zimbabwe's leading expo that seeks to strengthen value chains in education, careers and training. This year's expo brings together institutions, career consultants, industry experts, continuous development professionals and students to rethink, reimagine and reinvent the sector.



**A'sambeni** provides a platform for companies, buyers, decision makers, investors and other stakeholders in the Meetings, Incentives, Conferences and Exhibitions/Events (MICE) tourism sector to network and share ideas.



**Ultim8 Home** is the place to be for anyone passionate about and or providing that new look to interior design, renovation or construction projects in a new era. The expo showcases an array of fixtures and finishings for comfortable indoor living.



**PakPrint** is the premier printing and packaging expo that brings together industry professionals to showcase and share ideas on the latest technologies that promote efficiency, waste reduction, recycling and eco-friendly production.

## The Bulawayo Agricultural Show

The Bulawayo Agricultural Show takes place annually concurrent to the ZITF. A platform to strengthen value chains for economic development in the agricultural sector with a display for commercial & non-commercial farmers to showcase livestock, crop produce as well as fruits and vegetables. It also incorporates home industries displays and school projects for juniors.

To participate contact: [byoagricsoc@netconnect.co.zw](mailto:byoagricsoc@netconnect.co.zw)

### Special Discounts on Offer!

Take advantage of our USD payment promotion and enjoy upto **40%** off for cash payments and **30%** off for Nostro





# STRENGTHEN YOUR NETWORKS

ZITF offers individuals and organisations an opportunity to network and engage with various business leaders and key economic stakeholders. This is achieved through specially curated events and activities that occur simultaneously with the main trade show. These include:

## **ZITF International Business Conference – 27 April 2022**

Typically attracting around 1,000 delegates, the IBC is Zimbabwe's biggest commercial assembly. Its main purpose is to set the tone on how to leverage opportunities to stimulate economic growth and infrastructural development by facilitating a discourse between government officials, business leaders and other key economic stakeholders. Participants include the country's President, senior government officials, foreign-embassy representatives and captains of industry.

To register for participation, email us on [ibc@zitf.co.zw](mailto:ibc@zitf.co.zw)



## **ZITF Charity Golf Challenge – 28 April 2022**

The golf tournament merges business and leisure exchanges away from the hype of activity in the exhibition halls. Players are able to make meaningful and lasting connections whilst refreshing and supporting a charitable cause. Some of the causes that have been supported by the ZITF Charity Golf Challenge include:

- Khayelilhe Children's Home
- Ekuphumnleni Geriatrics Home
- Tsholotsho Flood Victims
- Esandleni Sothando
- Ingutsheni Central Hospital
- Cyclone Idai Victims

For more information on how to participate, contact us on [golf@zitf.co.zw](mailto:golf@zitf.co.zw)



## **ZITF Diplomat's Forum – 28 April 2022**

Hosted in partnership with the Ministry of Foreign Affairs & International Trade, the ZITF Diplomat's Forum brings together high-level delegates to discuss trade and investment opportunities in Zimbabwe. It also provides participating diplomats the opportunity to strengthen existing relations between Zimbabwe and its international allies. The forum takes the form of a multi-stakeholder dialogue facilitating economic and commercial exchanges between Zimbabwe and its strategic partners. For more information on how to participate, contact [market@zitf.co.zw](mailto:market@zitf.co.zw)



## **Connect Africa Symposium – 28 April 2022**

This is an event dedicated to bringing African political leaders, key economic players and investors together in discussing and sharing solutions to solve the socio-economic problems plaguing the African continent. Held annually during the Zimbabwe International Trade Fair, the Connect Africa Symposium will provide a platform for various stakeholders to present their research and possible solutions to problems in the areas of:

*Infrastructure Development, Agriculture Development, Education, Mining Opportunities, Health Care, Poverty, Investment in Africa, Peace and Security as well as Corporate Governance.*

To participate, contact or [zitfmarketing@zitf.co.zw](mailto:zitfmarketing@zitf.co.zw)



## **Official Opening Ceremony – 29 April 2022**

This is the main highlight of the show whereby winners of the exhibition competition are announced and awarded prizes for their impressive exhibits in different categories of the week-long exhibition show. The ceremony will be officiated by a high-profile guest, usually Zimbabwe's Head of State accompanied by the Head of State of a visiting country. Ultimately, the official opening ceremony spotlights the ZITF show as an essential event contributing positively towards trade, investment and tourism activity. For your invitation contact us on: [gmssecretary@zitf.co.zw](mailto:gmssecretary@zitf.co.zw)



Visit our website [www.zitf.co.zw](http://www.zitf.co.zw) for more insights all our events





# COVID 19 RESPONSE



ZITF 2022 comes at a time when the exhibition organiser is better informed on hosting a show in the midst of a pandemic and regards the safety of all our exhibitors, partners, visitors, contractors and staff with high priority. In line with the latest guidance from the Ministry of Health & Child Care we have put the following measures in place:

## Testing

- All participants will be required to produce a negative COVID-19 test result (PCR or Antigen) taken within 48 hours of the beginning of the show.
- Mobile testing points will also be available at the venue, and these will be at participants cost.

## Sanitization

- Temperature checks will be done at all entrance points and randomly around the exhibition centre.
- Use of hand sanitizers at gates, exhibition hall points of entry and exit, registration and information desks as well as other strategic locations within the venue.
- Frequently touched surfaces within the venue will be cleaned and disinfected at least daily or in-between uses as much as possible – for example, door handles, sink handles, hand railings, and cash registers. Similarly, shared objects will be cleaned and disinfected between uses – for example, payment terminals, tables, and countertops.

## Hand Hygiene and Respiratory Etiquette

- Face covering (safely covering nose and mouth) is mandatory for exhibitors, visitors, contractors, and exhibition staff throughout the duration of the event.
- Participants are encouraged to practice frequent handwashing using soap and water for at least 20 seconds. Handwashing stations will be available at numerous strategic locations throughout the venue.
- If handwashing station is not ion easy reach, participants can use hand sanitizer that contains at least 60% alcohol and rub their hands until dry.
- Participants are discouraged from using physical contact greetings such as handshakes, fist bumps, and high-fives or hugs

## Numbers Management

- Ticketing and issuance of badges from both our Bulawayo and Harare offices will be done a month in advance and mailed to exhibitors to avoid office congestion in the days leading to the show.
- Number of people per stand/hall/venue at any given point in time will be limited depending on the size of the stand/venue/hall. Participants are encouraged to pre-schedule their meetings.
- Hybrid format (on-site + virtual) will be adopted for our conferences to reduce numbers of people physically present at the conference venue.

## Communication

- Participants can expect to see numerous signs in highly visible locations (e.g., at entrances, in restrooms) that promote everyday protective measures and describe how to stop the spread of germs. Additionally, COVID-19 Safety Police will be on-site to monitor and encourage compliance with regulations.
- Regular announcements on reducing the spread of COVID-19 will be broadcast on the public address systems.
- Frequent communication with attendees via advertising media, etc. about health and safety expectations during the exhibition.

## Modified layouts

- Venue layouts will be modified to limit attendance based on seating capacity and allowing for social distancing.
- There will be use of multiple entrances and exits, and crowded waiting areas will be strongly discouraged.

# ZITF 2022 EXPO DIARY

TUE - THU  
**26 - 28**  
APRIL

Exclusive Business Days  
ZITF Hosted Buyer Programme

WED  
**27**  
APRIL

ZITF International Business Conference

THU  
**28**  
APRIL

Connect Africa Symposium  
ZITF Charity Golf Challenge  
ZITF Diplomats Forum

FRI  
**29**  
APRIL

Public Day  
Official Opening Ceremony

SAT  
**30**  
APRIL

Public Day



Expo designs has the knowledge, experience and drive to ensure that your brand stands out and your exhibition stand delivers the results you envisage.

### True to our promise

Our team will deliver on time, to spec, every time, all the time.

### Full service

We offer a complete range of affordable options from scheme to designer and custom-built stands of all sizes, as well as an extensive range of exhibition furniture and infrastructure for transformation of large venues into more user-friendly spaces.

### From conception to execution

By listening & understanding your objectives, we will gladly conceptualise a customised solution. As your single point of contact, Expodesigns covers the entire supply chain - from receipt of your requirements right up to the delivery of your exhibition stand

### Full service

The Expodesigns team will travel to any city in the country and beyond Zimbabwe's borders to provide our infrastructure services where they are needed.

### A flexible approach

Clients profit from our versatile project management and the digitally organised administration process, ensuring that you receive the flexibility you need in response to your exhibition presentation needs. Expodesigns is your trusted partner for exhibitions, trade show concepts, stand-building and events infrastructure.

### We furnish your needs

Through expodesigns we can also provide you with furniture, including: Chairs, counters, tables, cupboards, showcases, brochure holders and lockable storerooms.

Contact us for more information on [designs@zitf.co.zw](mailto:designs@zitf.co.zw),



## Make your Brand Prosperity a Priority

#ZITF2022 offers numerous brand visibility opportunities before, during and after the show. Position your brand for success by working with us.

### Advertising your products & services through our:

- Website and social media pages
- Exhibition hall signage
- Conference and Golf Tournament functions
- Outdoor media
- Catalogue & Bulletin Publications

Contact [marketing@zitf.co.zw](mailto:marketing@zitf.co.zw) to book your advertising space.

### Sponsor the following during concurrent events to enjoy brand visibility benefits:

- Corporate wear
- Delegate bags and goodies
- Lanyards
- Tickets & Badges
- Wi-Fi and Connectivity
- Refreshments for exhibitor lounges

Contact [zitfmktg@zitf.co.zw](mailto:zitfmktg@zitf.co.zw) for more information.

### Partner with us by providing:

- Print, electronic & online media
- Excursions & city tours
- Entertainment
- Shuttle & Transport Services
- Accommodation

Contact [marketing@zitf.co.zw](mailto:marketing@zitf.co.zw) for more information

### Hire a venue to host the following corporate events during #ZITF2022:

- Cocktail parties
- Conferences
- Product Launches
- Workshops & Seminars

Contact [logadmin@zitf.co.zw](mailto:logadmin@zitf.co.zw) for more information.





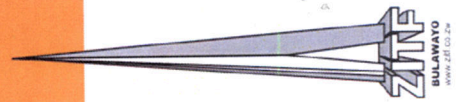
### The Zimbabwe International Trade Fair (ZITF) is recognised by the following bodies and organisations:

Ministry of Industry and Commerce, Zimbabwe National Chamber of Commerce (ZNCC), Zimbabwe Investment Authority (ZIA), Zimbabwe Tourism Authority (ZTA), Zimbabwe Council of Tourism (ZTC), Zimbabwe National Chamber of Commerce (ZNCC), Zimbabwe National Chamber of Agriculture (ZNCA), Zimbabwe National Chamber of Manufacturers (ZNCM), Zimbabwe National Chamber of Traders (ZNCOT), Zimbabwe National Chamber of Exporters (ZNCOE), Zimbabwe National Chamber of Importers (ZNCOI), Zimbabwe National Chamber of Distributors (ZNCOD), Zimbabwe National Chamber of Wholesalers (ZNCOW), Zimbabwe National Chamber of Retailers (ZNCOR), Zimbabwe National Chamber of Service Providers (ZNCOSP), Zimbabwe National Chamber of Professionals (ZNCOP), Zimbabwe National Chamber of Academics (ZNCOA), Zimbabwe National Chamber of Researchers (ZNCOR), Zimbabwe National Chamber of Innovators (ZNCOI), Zimbabwe National Chamber of Entrepreneurs (ZNCOE), Zimbabwe National Chamber of Leaders (ZNCOL), Zimbabwe National Chamber of Visionaries (ZNCOV), Zimbabwe National Chamber of Dreamers (ZNCOD), Zimbabwe National Chamber of Achievers (ZNCOA), Zimbabwe National Chamber of Successors (ZNCOS), Zimbabwe National Chamber of Trailblazers (ZNCOTL), Zimbabwe National Chamber of Pioneers (ZNCOP), Zimbabwe National Chamber of Visionaries (ZNCOV), Zimbabwe National Chamber of Dreamers (ZNCOD), Zimbabwe National Chamber of Achievers (ZNCOA), Zimbabwe National Chamber of Successors (ZNCOS), Zimbabwe National Chamber of Trailblazers (ZNCOTL), Zimbabwe National Chamber of Pioneers (ZNCOP)



Zimbabwe International Exhibition Centre  
PO Box Famona, Bulawayo, Zimbabwe  
Tel: +263 29 2884911 - 6  
VOIP: +263-86-77000450  
Email: zitfmarketing@zitf.co.zw | zitf@zitf.co.zw | sales@zitf.co.zw  
Website: www.zitf.co.zw

ZIMBABWE INTERNATIONAL TRADE FAIR





## Incorporating A'Sambeni, Pakprint, Scholastica, Ultim8 Home

P.O. Famaona, Bulawayo, Zimbabwe - Tel: (+263-9) 884911-5 - Fax: (+263-9) 884921  
e-mail Bookings: [zitf@zitf.co.zw](mailto:zitf@zitf.co.zw)/[coordinator2@zitf.co.zw](mailto:coordinator2@zitf.co.zw) - Website: <http://www.zitf.co.zw>

### EXPRESSION OF INTEREST - FOREIGN EXHIBITORS

#### A. ALL EXHIBITORS PLEASE COMPLETE ALL THE FOLLOWING DETAILS (MANDATORY):

|   |  |   |   |                |
|---|--|---|---|----------------|
| <b>Company Name:</b> *  |  |   |   |                |
| <b>VAT REGISTRATION NUMBER:</b>   |  | BP No.  | Govt Vendor no.                             | Purchase Order |
| <input type="checkbox"/> Dealer/Wholesaler <input type="checkbox"/> Manufacturer <input type="checkbox"/> NGO <input type="checkbox"/> Service Co. <input type="checkbox"/> Government <input type="checkbox"/> Local Gov. <input type="checkbox"/> Parastatal <input type="checkbox"/> SME <input type="checkbox"/> Other:   |  |   |   |                |
| <b>Chief Executive:</b><br>Dr/Mr/Mrs/Miss/Ms*   |  | <b>First Name:</b>                            | <b>Surname:</b>                             |                |
| <b>Contact person:</b><br>Mr/Mrs/Miss/Ms*   |  | <b>First Name:</b>                            | <b>Position:</b>                            |                |
| <b>Street address:</b>  |  | <b>City:</b>                                  | <b>Postal code:</b><br><i>Foreign only.</i> |                |
| <b>Province:</b><br><i>Foreign only.</i>  |  | <b>Country:</b><br><i>Foreign only.</i>       |   |                |
| <b>Postal address:</b>  |  | <b>City:</b>                                  | <b>Postal code:</b><br><i>Foreign only.</i> |                |
| <b>Telephone:</b><br>Country Area Subscriber  |  | <b>Mobile:</b><br>Country Provider Subscriber | <b>Fax:</b><br>Country Area Subscriber      |                |
| <b>Email of stand organiser:</b>  |  | <b>Website:</b> http://                       |   | <b>Skype:</b>  |
| <b>Origin of products:</b><br>I/We agree that ZITF may supply this information to: <i>service providers</i> <input type="checkbox"/> <i>press</i> <input type="checkbox"/> <i>buyers</i> <input type="checkbox"/> <i>nobody</i> <input type="checkbox"/> before ZITF 2022 (tick approved groups).<br>By signing this Stand Booking Form/Contract I accept the Rules and Regulations relating to the hire of sites and consider this document legally binding. |  |   |   |                |
| <b>Signature</b>  |  | <b>Print Name</b>                             | <b>Date:</b>                                |                |

#### B. I/WE CHOOSE THE FOLLOWING PRICE CATEGORY (MANDATORY)

| 1. Charge Per Square Metre - HALL space - minimum 9m2 |  |  |   | 2. Charge Per Square Metre - EXTERNAL space - min. 25m2 |                                      |                         |
|---|--|--|---|---|--------------------------------------|-------------------------|
| 1   | 2  | 3  | 4   | 5   | 6                                    | 7                       |
| Stand size  | m <sup>2</sup> rate: <i>basic</i> :<br>space only excl.<br>15% VAT | m <sup>2</sup> rate: <i>basic</i><br>+modular stand<br>excl. 15% VAT | m <sup>2</sup> rate: <i>basic</i> +<br>modular stand +<br>furniture excl. 15% VAT | Stand size  | m <sup>2</sup> rate excl.<br>15% VAT | Dimensions<br>requested |
| 9 - 36 m <sup>2</sup>                                 | US\$115 <input type="checkbox"/>                                   | US\$152 <input type="checkbox"/>                                     | US\$163 <input type="checkbox"/>  | 25 - 100 m <sup>2</sup>                                 | US\$55 <input type="checkbox"/>      | __ m x __ m             |
| 37 - 100 m <sup>2</sup>                               | US\$112 <input type="checkbox"/>                                   | US\$145 <input type="checkbox"/>                                     | US\$155 <input type="checkbox"/>  | 101 - 200 m <sup>2</sup>                                | US\$52 <input type="checkbox"/>      | __ m x __ m             |
| 101 - 200 m <sup>2</sup>                              | US\$108 <input type="checkbox"/>                                   | US\$140 <input type="checkbox"/>                                     | US\$151 <input type="checkbox"/>  | 201 - 300 m <sup>2</sup>                                | US\$50 <input type="checkbox"/>      | __ m x __ m             |
| 201 - 400 m <sup>2</sup>                              | US\$105 <input type="checkbox"/>                                   | US\$137 <input type="checkbox"/>                                     | US\$147 <input type="checkbox"/>  | 301 - 400 m <sup>2</sup>                                | US\$49 <input type="checkbox"/>      | __ m x __ m             |
| 401 m <sup>2</sup> and above                          | US\$100 <input type="checkbox"/>                                   | US\$133 <input type="checkbox"/>                                     | US\$143 <input type="checkbox"/>  | 401 m <sup>2</sup> and above                            | US\$48 <input type="checkbox"/>      | __ m x __ m             |

#### C. I/WE CHOOSE THE FOLLOWING STAND SIZE (MANDATORY)

| Available Stand Sizes in HALLS           |   |   |   |   |   |   |   |  |
|--|---|---|---|---|---|---|---|--|
| 3 x 3                                    | 6 x 3                                     | 9 x 3                                     | 12 x 3                                    | 18 x 3                                    | 6 x 6                                     | 9 x 6                                     | 12 x 6                                    | Custom size (if available): min. 3m x 3m =9m <sup>2</sup> :<br>__ m x __ m |
| 9m <sup>2</sup> <input type="checkbox"/> | 18m <sup>2</sup> <input type="checkbox"/> | 27m <sup>2</sup> <input type="checkbox"/> | 36m <sup>2</sup> <input type="checkbox"/> | 54m <sup>2</sup> <input type="checkbox"/> | 36m <sup>2</sup> <input type="checkbox"/> | 54m <sup>2</sup> <input type="checkbox"/> | 72m <sup>2</sup> <input type="checkbox"/> |  |

#### D. I/WE CHOOSE THE FOLLOWING STAND POSITION (OPTIONAL)

| Guaranteed Stand Position - if available - in HALLS            |   |  |   |
|--|---|--|---|
| B  | A | C  | D |
| A = row stand: 1 side open = basic <input type="checkbox"/>    |   | C = end stand: 3 sides open = basic + 7.5% <input type="checkbox"/><br>(min. area - 6m x 6 =-36m <sup>2</sup> )    |   |
| B = corner: 2 sides open = basic + 5% <input type="checkbox"/> |   | D = island stand: 4 sides open = basic + 10% <input type="checkbox"/><br>(min. area - 6m x 6m =-36m <sup>2</sup> ) |   |

Solid lines = panels - Dotted lines = open    Above placings and charges will apply **only** if the exhibitor specifically **requests** a guaranteed position.

#### E. I/We understand that ZITF Management reserves the right to place my/our exhibit in the appropriate product grouping and that no sales are allowed from any of the stands. PLEASE TICK THE APPROPRIATE PRODUCT GROUP (MANDATORY)

|    |   |    |  |    |   |
|----|---|----|--|----|---|
| 1  | ASAMBENI (Business Tourism) <input type="checkbox"/>  | 16 | Clothing, Textiles, Haberdashery, Upholstery, Production Machinery & Eq <input type="checkbox"/>   | 31 | Health: Services, Non-Pharmaceutical Products, Medical Aid Societies <input type="checkbox"/>                                 |
| 2  | PAKPRINT (Printing, Publishing & Stationery, Packaging, Labelling, Bottling) <input type="checkbox"/>   | 17 | ICT, Office Equipment, Audio-Visual Eq, Hi-Tech, Telecommunications <input type="checkbox"/>       | 32 | Hydraulics and Lifting Equipment <input type="checkbox"/>   |
| 3  | SCHOLASTICA (Education, Training, Consultancy) <input type="checkbox"/>   | 18 | Consumer Goods, Gift items, Jewellery, Accessories <input type="checkbox"/>                        | 33 | Industrial chemicals, Cleaning Materials & Equipment <input type="checkbox"/>   |
| 4  | ULTIM8 HOME (Building, Construction, Hardware, Interior Decorating) <input type="checkbox"/>  | 19 | Cosmetics, Toiletries, Hairdressing <input type="checkbox"/>                                       | 34 | Instrumentation <input type="checkbox"/>  |
| 5  | Advertising, Graphic Arts, Industrial Design <input type="checkbox"/>   | 20 | Distributors and Wholesalers <input type="checkbox"/>  | 35 | Light and Heavy Engineering, Tools <input type="checkbox"/>   |
| 6  | Agricultural produce, Arboriculture, Horticulture, Fisheries <input type="checkbox"/>   | 21 | Ecology, Conservation and Greening: Waste Mgmt, Rehabilitation, Recycling <input type="checkbox"/> | 36 | Media <input type="checkbox"/>  |
| 7  | Agricultural & Irrigation Equipment, Water Engineering <input type="checkbox"/>   | 22 | Electrical Engineering, Household Equipment <input type="checkbox"/>                               | 37 | Mining, Mineral Processing, Geology <input type="checkbox"/>  |
| 8  | Arts & Crafts <input type="checkbox"/>  | 23 | Electronics not covered in 17 <input type="checkbox"/>   | 38 | Pharmaceuticals, Medical, Laboratory & Scientific Products, Instruments/Eq <input type="checkbox"/>                           |
| 9  | Automation <input type="checkbox"/>   | 24 | Energy (Electric, Hydro, Solar Thermal, Wind) <input type="checkbox"/>                             | 39 | Plastics, Rubber <input type="checkbox"/>   |
| 10 | Automotive, Garage Equipment <input type="checkbox"/>   | 25 | Event Management: Exhibitions, Conferences, Congresses, Meetings <input type="checkbox"/>          | 40 | Pneumatic Equipment <input type="checkbox"/>  |
| 11 | Business Services: Management (Business, Property), Clearing & Forwarding, Courier, Consultancy, Insurance, Sub-contracting. <input type="checkbox"/> | 26 | Finance: Banking, Franchising, Investment, Securities <input type="checkbox"/>                     | 41 | Public Services (Govt): Administration, Culture, Health, Conservation, Education & Training, Medical <input type="checkbox"/> |
| 12 | Chemicals, Pharmaceuticals <input type="checkbox"/>   | 27 | Food, Food Processing, Beverages, Catering and Equipment <input type="checkbox"/>                  | 42 | Refrigeration, Air-conditioning, Heating <input type="checkbox"/>   |
| 13 | Children's Goods <input type="checkbox"/>   | 28 | Footwear, Leather Goods <input type="checkbox"/>   | 43 | Religious, Social Organisations, Services <input type="checkbox"/>  |
| 14 | Civic Representation (Local Government) <input type="checkbox"/>  | 29 | Furniture, Wood Products <input type="checkbox"/>  | 44 | Security: Manpower, Systems, Products <input type="checkbox"/>  |
| 15 | Civil Engineering and Construction not covered in 4 <input type="checkbox"/>  | 30 | Glassware, Porcelain, Crockery <input type="checkbox"/>  | 45 | Transport: Aviation, Boating, Bicycles, Motorcycles, Rail, Vehicles not covered in 10 <input type="checkbox"/>                |



See below for payment arrangements and timelines applicable during ZITF 2022.

**F. STAND DESCRIPTION**

|   |  |
|---|--|
| <b>Basic stand:</b>                       | space only with one 15 amp power outlet (both in Halls and on External space)  |
| <b>Modular stands:</b><br>(in Halls only) | constructed of 2.5m high white panels, carpet tiles, 1 x blue fascia with name and stand number in white vinyl; 150W spotlights (minimum 2) and 1 x 15 amp power socket. Furniture in 4. consists of 2 chairs and 1 round table. |
| <b>External stands:</b>                   | All exhibitors who book space of 18m <sup>2</sup> or less in halls shall use the modular stand as in column 3 in the table above.<br>May be on grass, gravel, paving, concrete. Supplied with 1 x 15amp power outlet.            |

**G. BOOKING GUIDELINES**

|                  |   |
|------------------|---|
| Steps to follow: |   |
| a.               | Decide on amount of space required (Items 1. or 2.)   |
| b.               | Decide on dimensions (Item 3.)  |
| c.               | Decide on stand position (Item 4.)  |
| d.               | Complete Expression of Interest (separate page)   |
| e.               | Pay at least 50% deposit into ZITF account as in Item 6 to secure the booking.  |
| f.               | Scan & email Proof of Payment stamped by the bank to <a href="mailto:zitf@zitf.co.zw">zitf@zitf.co.zw</a> OR fax to (+263 9 884921, with clear depositor details) |

**H. PLACEMENT OF PRODUCT GROUPS IN HALLS (PROVISIONAL)**

|   |
|---|
| <b>HALL 1: International and Zimbabwe:</b> Agriculture, Automotive, Electrics, Light/Heavy Industry, Mining; <b>ULTIM8 HOME –</b> Home improvements, Furniture, Interior Décor, Construction.   |
| <b>HALL 2A: Zimbabwe:</b> Civic organisations, local government and Rural District Councils.  |
| <b>HALL 3: International and Zimbabwe:</b> A'SAMBENI (Business Tourism), SCHOLASTICA (Education, Training, Consultancy),  |
| <b>HALL 4: International and Zimbabwe:</b> PAKPRINT (packaging and printing), Plastics, Stationery, Business Services, Consumer Goods, Chemicals, Health-related exhibits, Insurance, Medical Aid, Pharmaceuticals, non-Manufacturing, IT/Hi-tech, Electronics; Clothing/Textiles, Leather ware/Footwear Cosmetics, Toiletries. |
| <b>HALL 5: Zimbabwe</b>   |
| <b>EXTERNAL SITES: International and Zimbabwe:</b> Agriculture, Automotive, Light/Heavy Industry, Leisure, Mining.  |

**I. PAYMENT INSTRUCTIONS**

|   |  |                           |
|---|--|---------------------------|
| Payment in US\$ into the following account: |  |                           |
| Name: ZITF                                  | Account number: 9140000929041 (USD)          | SWIFT Code: SBICZWHX      |
| Bank: Stanbic Bank                          | Address: 11 Plumtree Road, Belmont, Bulawayo | Belmont Branch Code: 1010 |

**J. PLEASE NOTE**

- Until 15 February 2022** To secure a stand the non-refundable 50% of the rental fee *plus the full VAT component* SHALL be paid within 1 week from the date of booking.  
**From 16 February 2021 onwards:** the deposit SHALL be paid within 3 working days from the day of booking. Stands shall not be allocated until this deposit has been received within the stipulated times.  
***Exhibitors should check if the stand is still available before making payment as all space is sold on a first come first served basis.*** The booking form shall be read in conjunction with the Rules and Regulations pertaining to the hire of sites, specifically clauses 2, 23 and 27.
- The remainder of the rental shall be paid by 31 March 2022. Neither Exhibitors nor their contractors will be given access to their stand, nor will any stand building be undertaken, if ZITF has not received the full payment.
- All unpaid or partially paid rentals will increase by 20% on 31 March 2022.

ZITF is affiliated to



See Section B above for stand size and placement choices applicable during ZITF 2022.